

# **Work Session**

# **Attachments**

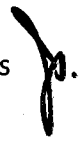
**February 9, 2016**

**Office of the Superintendent of Schools**  
**Township of Ocean Schools**

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**MEMORANDUM FOR:** All Professional Staff Members

**FROM:** James Stefankiewicz, Ed.D., Superintendent of Schools 

**DATE:** February 2, 2016

**RE:** Employment Opportunity/2015-2016 School Year

**POSITION:** Reach & Teach Family Outreach 6<sup>th</sup> Grade Pilot Program – TOIS

- The purpose of this early evening program is to create a partnership between the school and a family in need of direction.
- Identify your students and their families that need guidance and advise them on how to academically help their child.
- Strengthen the teacher-parent bond and help your students overcome any obstacles by working with the parent or caregiver in order to fulfill the promise of each student.

**QUALIFICATIONS:**

- Core Content Team Teacher Preferred
- 6<sup>th</sup> Grade Teachers Preferred

**SALARY:** \$28 Per Hour

**APPLICATION DEADLINE:** Qualified candidates should notify the Personnel Office in writing by the end of the day, Thursday, February 11, 2016.

**Office of the Superintendent of Schools**  
**Township of Ocean Schools**

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**MEMORANDUM FOR:** All Professional Staff Members

**FROM:** James Stefankiewicz, Ed.D., Superintendent of Schools

**DATE:** February 2, 2016

**RE:** Employment Opportunity

**POSITION:** **ANTICIPATED POSITION – 2016-2017 School Year**

- Athletic Trainer – High School

**QUALIFICATIONS:**

- NATA certification with New Jersey License Required
- Health & Physical Education certification preferred

**SALARY:** Salary will be commensurate with the Township of Ocean School District Teachers' 2016-2017 Salary Guide.

**APPLICATION DEADLINE:**

- Qualified candidates should apply on line at <http://www.applitrack.com/ocean/onlineapp> by the end of the day, Thursday, February 11, 2016.
- Existing staff members who desire a transfer may file a request in the form of a letter of intent along with any updated documents to the Superintendent by the closing date.

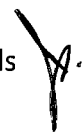
\*Culturally Diverse and Bilingual candidates encouraged to apply.

**Office of the Superintendent of Schools**  
**Township of Ocean Schools**

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**MEMORANDUM FOR:** All Professional Staff Members

**FROM:** James Stefankiewicz, Ed.D., Superintendent of Schools 

**DATE:** February 4, 2016

**RE:** Employment Opportunity/March 1, 2016

**POSITION:**

- Special Education Teacher – Intermediate School

**QUALIFICATIONS:**

- Teacher of the Handicapped or Teacher of Students with Disabilities required
- Highly Qualified in Middle School Science required

**SALARY:** Salary will be commensurate with the Township of Ocean School District Teachers' 2015-2016 Salary Guide.

**APPLICATION DEADLINE:**

- Qualified candidates should apply on line at <http://www.applitrack.com/ocean/onlineapp> by the end of the day, Monday, February 15, 2016.
- Existing staff members who desire a transfer may file a request in the form of a letter of intent along with any updated documents to the Superintendent by the closing date.

\*Culturally Diverse and Bilingual candidates encouraged to apply.

Office of the Superintendent  
Township of Ocean School District  
February 5, 2016

MEMORANDUM FOR: All Members of the Board

FROM: James Stefankiewicz, Ed.D., Superintendent of Schools

RE: **Miscellaneous Information**

1. **On the Calendar**

February 9, 2016

- 6:00 pm – Negotiations Committee Meeting
- 7:00 pm – Executive Session (Closed)
- 7:30 pm - Work Meeting  
Construction Managers from Solutions Architecture and P.W. Moss & Associates will be in attendance to review referendum bid results.

February 16, 2016

- 7:00 pm – Executive Session (Closed)  
Dina Giddio will be in attendance to take a group picture of the Board for the 2015-2016 Intermediate School yearbook.
- 7:30 pm – Work Session
- 8:00 pm – Regular Monthly Meeting

February 23, 2016

- 7:00 pm – Executive Session (Closed)
- 7:30 pm - Work Meeting  
Presentation: Mrs. Conrad, Assistant Superintendent/Curriculum & Instruction; Mrs. Eleanor Hughes, Supervisor Language Arts, Social Studies, K-5; Mrs. Kachmar-Will, Supervisor of Special Projects; and Carin Francisco, Elementary Classroom Teacher, Wanamassa School will be in attendance to discuss with the Board, *"The Wonder's Program."*

2. **Enrollment Figures for the Month of January 2016** – attached.

**TOWNSHIP OF OCEAN SCHOOL DISTRICT  
ENROLLMENT FOR THE 2015-2016 SCHOOL YEAR  
OUT OF DISTRICT**

<b>TUITION STUDENTS REGISTERED</b>	<b>Sep.</b>	<b>Oct.</b>	<b>Nov.</b>	<b>Dec.</b>	<b>Jan.</b>	<b>Feb.</b>	<b>March</b>	<b>April</b>	<b>May</b>	<b>June</b>
Alpha School	1	1	1	1	1					
Arc of Monmouth County										
Bancroft	1	1	1	1	1					
Best Academy		1	1	1	1					
BCSSD Lumberton Campus	1	1	1	1	1					
Bonnie Brae										
Cambridge School	1	1	1	1	1					
Center School										
Children's Center (Mon. & Ocean)	7	7	7	7	7					
Children's Home										
Coastal South	3	3	3	3	4					
CPC Beh'l	3	4	5	5	5					
Collier	3	4	4	4	4					
Crossroads	2	1	1							
DCF Regional										
Ernst E. May										
East- Mt										
Education Academy	1	1	1	1	1					
Frank Defino Elementary										
Harbor School	3	3	3	3	3					
Hawkswood	4	4	4	4	4					
Hunterdon Prep										
Jackson Day Program	1									
Middlesex YDC	1	1	1							
Lewis School	1	1	1	1	1					
MOESC – Best Academy										
Neptune Regional Deaf -Summerfield	1	1	1	1	1					
New Road School										
Oakwood	2	1	1	1	1					
Regional Day/Jackson										
Rugby	4	4	3	3	2					
Schroth (Ladacin)	2	2	2	3	3					
Bayshore Center for autism	7	7	7	6	6					
Search Day Marlboro Program	2	2	2	2	2					
Search Day Program	1	1	1	1	1					
Shore Regional										
Somerset Hills										
Woodcliffe										
Woodcliff part-time										
YCS, Ernst M. May Academy										
<b>TOTAL TUITION STUDENTS</b>	<b>52</b>	<b>52</b>	<b>52</b>	<b>50</b>	<b>50</b>					

**END OF THE MONTH ENROLLMENT  
OCEAN TOWNSHIP ELEMENTARY SCHOOL  
2015- 2016 SCHOOL YEAR**

<b>GRADE</b>	<b>Sept.</b>	<b>Oct.</b>	<b>Nov.</b>	<b>Dec.</b>	<b>Jan.</b>	<b>Feb.</b>	<b>March</b>	<b>April</b>	<b>May</b>	<b>June</b>
<b>KINDERGARTEN</b>										
Mary Pat Murphy	22	22	22	22	22					
Lauren Pembleton	22	21	21	20	20					
Linda Thorne	21	22	22	21	20					
<b>TOTAL KINDERGARTEN</b>	<b>65</b>	<b>65</b>	<b>65</b>	<b>63</b>	<b>62</b>					
<b>FIRST GRADE</b>										
Joanne Kobil	15	15	15	15	15					
Ashley Oberson	17	17	17	17	17					
Rich Steckhahn	16	16	16	17	17					
Anne Wagar	16	15	15	14	14					
<b>TOTAL FIRST</b>	<b>64</b>	<b>63</b>	<b>63</b>	<b>63</b>	<b>63</b>					
<b>SECOND GRADE</b>										
Christina Conti	18	17	16	16	16					
Diane Iamello	18	18	18	18	18					
Marlene Larkin	19	18	18	18	18					
Donna Weldon	19	19	19	19	19					
<b>TOTAL SECOND</b>	<b>74</b>	<b>72</b>	<b>71</b>	<b>71</b>	<b>71</b>					
<b>THIRD GRADE</b>										
Sandra Kelly	18	18	18	18	18					
Jospeh Lang	18	18	18	18	17					
Erin Leahy	18	18	18	17	17					
Laura Trigani	19	19	19	19	19					
<b>TOTAL THIRD</b>	<b>73</b>	<b>73</b>	<b>73</b>	<b>72</b>	<b>71</b>					
<b>FOURTH GRADE</b>										
Maryann Holmes	21	21	21	21	20					
Mary Maggs	22	22	22	22	22					
Patrick O'Neil	22	22	22	22	22					
Kevin Ruane	22	22	22	22	22					
<b>TOTAL FOURTH</b>	<b>87</b>	<b>87</b>	<b>87</b>	<b>87</b>	<b>86</b>					
<b>SPECIAL EDUCATION</b>										
Lauryn Argyelan	6	6	6	6	6					
Tara Calarino	5	5	5	5	5					
Michael Hicks	7	7	7	8	8					
Christine Vinegra	4	4	4	4	4					
<b>TOTAL SPECIAL ED.</b>	<b>22</b>	<b>22</b>	<b>22</b>	<b>23</b>	<b>23</b>					
<b>Pre-School</b>										
Stacey Hughes - AM	7	8	9	9	9					
Stacey Hughes - PM	2	3	3	3	3					
Dana Rossback - AM	7	7	7	7	8					
Dana Rossback - PM	13	12	12	12	12					
<b>TOTAL PRE-SCHOOL</b>	<b>29</b>	<b>30</b>	<b>31</b>	<b>31</b>	<b>32</b>					
<b>GRAND TOTAL</b>	<b>414</b>	<b>412</b>	<b>412</b>	<b>410</b>	<b>408</b>					

**END OF THE MONTH ENROLLMENT  
WANAMASSA ELEMENTARY SCHOOL  
2015-2016 SCHOOL YEAR**

<b>GRADE</b>	<b>Sep.</b>	<b>Oct.</b>	<b>Nov.</b>	<b>Dec.</b>	<b>Jan.</b>	<b>Feb.</b>	<b>March</b>	<b>April</b>	<b>May</b>	<b>June</b>
<b>KINDERGARTEN</b>										
Laura Chrepta	19	19	19	19	19					
Lisa Parella	18	17	18	19	19					
<b>TOTAL KINDERGARTEN</b>	<b>37</b>	<b>36</b>	<b>37</b>	<b>38</b>	<b>38</b>					
<b>FIRST GRADE</b>										
Lorraine Ernst	18	18	18	18	18					
Kristin Poniros	18	18	18	18	18					
Stacey Tetto	21	20	20	20	20					
<b>TOTAL FIRST</b>	<b>57</b>	<b>56</b>	<b>56</b>	<b>56</b>	<b>56</b>					
<b>SECOND GRADE</b>										
Barbara Brannigan	20	20	20	20	20					
Noreen Cavaliere	20	20	20	20	20					
Beth Meehan	15	15	15	15	14					
<b>TOTAL SECOND</b>	<b>55</b>	<b>55</b>	<b>55</b>	<b>55</b>	<b>54</b>					
<b>THIRD GRADE</b>										
Stacey Forgash	22	22	22	22	22					
Danielle Hartz	21	22	21	21	21					
Donna Manning	19	19	19	19	19					
<b>TOTAL THIRD</b>	<b>62</b>	<b>63</b>	<b>62</b>	<b>62</b>	<b>62</b>					
<b>FOURTH GRADE</b>										
Carin Francisco	19	19	19	19	19					
Patty Pierson	17	17	17	17	17					
Ryan Pringle	18	18	18	18	18					
<b>TOTAL FOURTH</b>	<b>54</b>	<b>54</b>	<b>54</b>	<b>54</b>	<b>54</b>					
<b>SPECIAL ED.</b>										
Larisa Aliseo (Pre-school)	8	8	8	8	8					
M. DeGennaro - AM (Pre-school)	4	5	5	5	5					
M. DeGennaro - PM (Pre-School)	7	7	7	7	7					
Katie Kenny	5	5	5	5	6					
<b>TOTAL SPECIAL ED.</b>	<b>24</b>	<b>25</b>	<b>25</b>	<b>25</b>	<b>26</b>					
<b>GRAND TOTAL</b>	<b>289</b>	<b>289</b>	<b>289</b>	<b>290</b>	<b>290</b>					



END OF THE MONTH ENROLLMENT  
WAYSIDE ELEMENTARY SCHOOL  
2015-2016 SCHOOL YEAR

GRADE	Sep.	Oct.	Nov.	Dec.	Jan.	Feb.	March	April	May	June
<b>KINDERGARTEN</b>										
Debbie Arbus	17	17	17	17	17					
Megan Grace	17	17	17	16	16					
Sandra Normile	18	18	18	18	18					
Brienne O'Rourke	16	17	17	17	17					
Jennifre Rapuano	17	17	17	17	17					
Marleigh Velba	16	17	17	17	17					
<b>TOTAL KINDERGARTEN</b>	<b>101</b>	<b>103</b>	<b>103</b>	<b>102</b>	<b>102</b>					
<b>FIRST GRADE</b>										
Nicole Belasco	20	20	20	20	20					
Tammy Garrett	22	22	22	22	21					
Brienne Johnson	21	21	20	20	20					
Allison Kotch	21	21	21	21	21					
Mary Kubaska	21	21	21	21	21					
Traci O'Neill	21	20	20	20	21					
<b>TOTAL FIRST</b>	<b>126</b>	<b>125</b>	<b>124</b>	<b>124</b>	<b>124</b>					
<b>SECOND GRADE</b>										
Carolyn Beam	21	21	20	20	21					
Cindy Buck	21	21	21	21	21					
Mary Ann Burkett	21	21	20	20	20					
Leslie Kelly	21	22	22	22	21					
Karolanne Konefal	21	20	20	21	21					
Lisa Mazza	21	21	22	22	22					
<b>TOTAL SECOND</b>	<b>126</b>	<b>126</b>	<b>125</b>	<b>126</b>	<b>126</b>					
<b>THIRD GRADE</b>										
Lisa Houllier	22	21	21	21	21					
Melissa McHugh	22	22	22	21	22					
Lena Milling	20	20	20	20	19					
Gale Phillips	21	21	21	21	21					
Maria Schiraldi	21	21	21	21	21					
<b>TOTAL THIRD</b>	<b>106</b>	<b>105</b>	<b>105</b>	<b>104</b>	<b>104</b>					
<b>FOURTH GRADE</b>										
Leann Bishop	20	20	20	20	20					
Denise DeSane	21	21	21	21	21					
Meghan Doyle	22	22	21	22	22					
Patrick McGorty	21	21	20	19	19					
Kristin McKenna	19	20	20	20	20					
Linda Pickelny	22	22	22	22	22					
<b>TOTAL FOURTH</b>	<b>125</b>	<b>126</b>	<b>124</b>	<b>124</b>	<b>124</b>					
<b>SPECIAL EDUCATION</b>										
Christine James - AM (Pre-school)	7	8	8	8	8					
Amy Volek - Am (pre-school)	13	14	14	14	14					
Christine James - PM (Pre-school)	11	11	10	10	11					
Amy Volek - PM (Pre-school)	5	5	5	5	5					
Nicole Gubitos (Pre-School)	5	7	7	7	7					
Elizabeth House	6	6	6	5	6					
Jennifer Castelo	9	9	9	9	9					
Kimberly Gifford	8	8	9	9	7					
Amy Steckhahn	6	5	5	5	5					
<b>TOTAL SPECIAL ED.</b>	<b>70</b>	<b>73</b>	<b>73</b>	<b>72</b>	<b>72</b>					
<b>GRAND TOTAL</b>	<b>654</b>	<b>658</b>	<b>654</b>	<b>652</b>	<b>652</b>					

**END OF THE MONTH ENROLLMENT  
TOWNSHIP OF OCEAN INTERMEDIATE SCHOOL  
2015-2016 SCHOOL YEAR**

GRADE	Sep.	Oct.	Nov.	Dec.	Jan.	Feb.	March	Arpil	May	June
<b>FIFTH GRADE HOMEROOMS</b>										
Kathleen Bellezza	24	24	24	23	23					
Susan English	25	25	25	26	26					
Meghan Haynes	24	23	23	24	24					
John Kelsey	26	27	27	27	26					
Michael Palermo	23	23	23	23	23					
Debra Perkins	24	24	24	24	24					
Jeffrey Reisler	25	25	25	25	25					
Jennifer Ruland	23	23	23	23	23					
Michelle Shappirio	24	24	24	24	24					
Lynne Thomasey	25	24	25	25	25					
Jennifer Tuohy	25	25	25	25	25					
<b>TOTAL FIFTH</b>	<b>268</b>	<b>267</b>	<b>268</b>	<b>269</b>	<b>268</b>					
<b>SIXTH GRADE</b>	<b>269</b>	<b>269</b>	<b>266</b>	<b>267</b>	<b>265</b>					
<b>SEVENTH GRADE</b>	<b>272</b>	<b>273</b>	<b>272</b>	<b>273</b>	<b>273</b>					
<b>EIGHTH GRADE</b>	<b>276</b>	<b>277</b>	<b>277</b>	<b>277</b>	<b>279</b>					
<b>GRAND TOTAL</b>	<b>1085</b>	<b>1086</b>	<b>1083</b>	<b>1086</b>	<b>1085</b>					

**END OF THE MONTH ENROLLMENT  
HIGH SCHOOL  
2015-2016 SCHOOL YEAR**

GRADE	Sep.	Oct.	Nov.	Dec.	Jan.	Feb.	March	Arpil	May	June
<b>NINTH GRADE</b>	<b>311</b>	<b>312</b>	<b>314</b>	<b>315</b>	<b>312</b>					
<b>TENTH GRADE</b>	<b>293</b>	<b>292</b>	<b>291</b>	<b>290</b>	<b>290</b>					
<b>ELEVENTH GRADE</b>	<b>302</b>	<b>300</b>	<b>301</b>	<b>301</b>	<b>302</b>					
<b>TWELFTH GRADE</b>	<b>318</b>	<b>317</b>	<b>317</b>	<b>317</b>	<b>316</b>					
<b>GRAND TOTAL</b>	<b>1224</b>	<b>1221</b>	<b>1223</b>	<b>1223</b>	<b>1220</b>					

**END OF THE MONTH  
GRAND TOTALS  
2015-2016 SCHOOL YEAR**

<b>SCHOOL TOTALS</b>	<b>Sep.</b>	<b>Oct.</b>	<b>Nov.</b>	<b>Dec.</b>	<b>Jan.</b>	<b>Feb.</b>	<b>March</b>	<b>April</b>	<b>May</b>	<b>June</b>
OTES	414	412	412	410	408					
WANAMASSA	289	289	289	290	290					
WAYSIDE	654	658	654	652	652					
INTERMEDIATE SCHOOL	1085	1086	1083	1086	1085					
HIGH SCHOOL	1224	1221	1223	1223	1220					
<b>GRAND TOTAL - ALL SCHOOLS</b>	<b>3666</b>	<b>3666</b>	<b>3661</b>	<b>3661</b>	<b>3655</b>					
<b>COMBINED ON ROLL ALL SCHOOLS/BY GRADE LEVEL</b>										
Kindergarten	203	204	205	203	202					
First Grade	247	244	243	243	243					
Second Grade	255	253	251	252	251					
Third Grade	241	241	240	238	237					
Fourth Grade	266	267	265	265	264					
Fifth Grade	268	267	268	269	268					
Sixth Grade	269	269	266	267	265					
Seventh Grade	272	273	272	273	273					
Eighth Grade	276	277	277	277	279					
Ninth Grade	311	312	314	315	312					
Tenth Grade	293	292	291	290	290					
Eleventh Grade	302	300	301	301	302					
Twelfth Grade	318	317	317	317	316					
Special Ed - OTES	51	52	53	54	55					
Special Ed./Wanamassa	24	25	25	25	26					
Special Ed /Wayside	70	73	73	72	72					
<b>TOTAL COMBINED ON ROLL ALL SCHOOLS/BY GRADE LEVEL</b>	<b>3666</b>	<b>3666</b>	<b>3661</b>	<b>3661</b>	<b>3655</b>					

## **COMMUNITY LIAISON & COMMUNICATIONS**

**POLICY****Ocean Township  
Board of Education**

Section: Community

**9160. PUBLIC ATTENDANCE AT SCHOOL EVENTS**

Date Created: December, 1979

Date Edited: May, 2012

**9160- PUBLIC ATTENDANCE AT SCHOOL EVENTS****9160 PUBLIC ATTENDANCE AT SCHOOL EVENTS**

The Board of Education welcomes the attendance of members of the community at athletic and other public events held by the schools of the district and acknowledges its duty to maintain order and preserve the facilities of the district during the conduct of such events.

The Board may bar the attendance of any person at a school event whose conduct constitutes a disruption. The Board prohibits the possession and consumption of alcoholic beverages at any function sponsored by the district, and, further, prohibits wagering on school premises. There will be no smoking at any public function held in a school building.

Any senior citizen or veteran of the Township of Ocean may apply and will be given a "Senior Citizens or Veteran Guest Pass," which shall permit them to attend most activities of the schools, (some limitations may apply) including athletic events, free of charge. These guest passes shall represent a small token of appreciation from the Board for all that the school district's senior citizens and veterans have done for the schools over the years. In addition, all faculty members and members of the Board shall receive an annual "Courtesy Pass" which will admit them and a guest, without charge, to any Board sponsored or supported event (some limitations may apply) which is ordinarily open to the general public.

The Board will honor athletic passes from all districts that all members of conferences in which teams of this district compete and that honor the passes of this district.

Adopted: 18 December 1979

Revised: 17 July 1990, 20 August 1996, 15 May 2012

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**TOWNSHIP OF OCEAN BOARD OF EDUCATION  
WORK MEETING MINUTES  
February 2, 2016**

**CALL TO ORDER**

Mr. Joseph Hadden, President, called the meeting to order at 7:00 p.m., in the office of the Superintendent at the District Administration Building, 163 Monmouth Road, Oakhurst, N.J.

**STATEMENT OF ADEQUATE NOTICE**

Mr. Hadden read the statement of notice as required by the Open Public Meetings Act, N.J.S.A. 10:4-6.

**ROLL CALL OF ATTENDANCE**

Present – Mr. Steven Clayton, Mr. James Dietrich, Mr. Joseph Hadden, Mr. David Marshall, Mrs. Amy McGovern, Mr. Sean Moore, Mr. Michael Palutis, Mrs. Denise Parlamas and Mrs. Sylvia Sylvia-Cioffi  
Staff in attendance – Mr. Jannarone, School Business Administrator and Dr. Stefankiewicz, Superintendent

**Enter Executive Session – 7:02 p.m.**

*Approval: Motion offered by Mr. Hadden, seconded by Mrs. Parlamas and carried 9-0.*

Move for the approval to enter Executive Session, in conformance with the Open Public Meeting Act, for the purpose of discussing: Personnel (Agenda), and Student Matter (HIB). It is anticipated at this time that the above stated subject(s) shall be made public at such time as the need for non-disclosure no longer exists. Board of Education will be in executive session for approximately 30 minutes and will take action upon returning to work session.

**Adjourn Executive Session – 7:28 p.m.**

*Approval: Motion offered by Mrs. Sylvia-Cioffi, seconded by Mr. Clayton and carried 9-0.*

Move for the approval to adjourn from Executive Session and resume public session.

**PRESIDENT'S REPORT:** Mr. Hadden

Mr. Hadden discussed the following item(s):

- Reviewed Board of Education acceptable email communication practices.
- Audio recordings of the district's regular board meetings will be posted to website.

**SUPERINTENDENT'S REPORT:** Dr. Stefankiewicz

Dr. Stefankiewicz discussed the following item(s):

- Math program professional development update and how parental concerns are being addressed.

**SCHOOL BUSINESS ADMINISTRATOR'S REPORT:** Mr. Jannarone

Mr. Jannarone discussed the following item(s):

- Possible refinancing of school district debt was reviewed.

**PUBLIC COMMENT:** None

**COMMITTEE REPORTS:**

The Board of Education discussed committee items:

**CO-CURRICULAR STUDENT ACTIVITIES:** No Report

**COMMUNITY LIAISON & COMMUNICATIONS:** Mrs. Sylvia-Cioffi

## **Twp of Ocean BOE Work Meeting Minutes (continued) – February 2, 2016**

The following item(s) were discussed:

1. **Discussion: Policies**

Board of Education and administration discussed the first reading of possible revisions to policy(s).

Policy 0168 – Recording Board Meetings

2. **Approval of Minutes:**

Move to approve the minutes in accordance with Board of Education bylaws #168 “Recording of Board Meetings” of the following meeting(s):

Work Meeting/Executive Session Minutes - January 19, 2016 - Amended  
Regular Meeting Minutes– January 19, 2016

Motion(s) carried: 9-0

### **FINANCIAL MANAGEMENT & RESOURCE SERVICES:** Mr. Moore

The following item(s) were discussed:

1. **Discussion: Event Admission:**

Board of Education and administration discussed the cost of athletic and non-athletic event admission. Levels and groups were reviewed. The Board agreed to waive charges for active and veteran military service members.

2. **Discussion: Budget 2016-2017**

Board of Education and administration continued budget discussions for the 2016-2017 budget. State Aid history, tax levy cap, revenues, enrollments and new personnel requests were discussed. See attached documents for review.

Mr. Moore made a motion, seconded by Mr. Hadden, for approval of the following item(s):

3. **Use of Facilities**

Move to approve the use of facilities according to the attached list dated February 2, 2016.

Motion(s) for item 3 carried: 9-0

### **INSTRUCTIONAL & EDUCATION:** Mr. Marshall

The following item(s) were discussed:

1. **Discussion: District School Calendar for the 2016-2017 School Year**

Board of Education and Administration discussed the school calendar for the 2016-2017 school year, (Calendar A and Calendar B are attached and were reviewed).

2. **Discussion: Student Observers**

Board of Education and Administration discussed student observers for the 2015-2016 school year in accordance with the attached memorandum dated January 15, 2016.

**Twp of Ocean BOE Work Meeting Minutes (continued) – February 2, 2016**

Mr. Moore made a motion, seconded by Mr. Hadden, for approval of the following item(s):

3. **Out of District Placement for the 2015-2016 School Year**

Move to approve the placement of an Ocean Township High School tenth grade student at Class Academy (part of the Monmouth County Vocational School District) for the remainder of the 2015-2016 school year. Effective date of the placement will be February 1, 2016; yearly tuition is \$5,800.00 prorated.

4. **Professional Development Activities – Staff**

Move to approve the attached memorandums (5) dated January 29, 2016 re: Staff Professional Development Activities in accordance with District Policy 6471 and NJAC 6A:23B. The attendance at said activities is fiscally prudent and will promote the delivery of instruction and/or will further the efficient operation of the district.

Reimbursement for travel and related expenses shall be according to the Department of the Treasury guidelines in NJOMB circular 06-02 and A-87.

5. **Request to Complete Fieldwork/L.D.T.C. - Cancelled**

Move to approve the request of Paola Lauterwasser, Spanish Teacher, OTHS, to cancel her 60 hours of fieldwork toward her L.D.T.C. certification at Monmouth University. (Ms. Lauterwasser was previously approved at the January 19, 2016 regular monthly meeting to complete the 60 hours under the guidance of Nancy Horan, L.D.T.C. at OTHS beginning January 20, 2016 through June 2016.)

Motion(s) for items 3 thru 5 carried: 9-0

**NEGOTIATIONS:** No Report

**PERSONNEL:** Mrs. Parlamas

The following item(s) were discussed:

1. **Discussion: Retirement**

Board of Education and Administration discussed the following retirement effective, July 1, 2016:

Gale M. Phillips, Elementary Teacher, Wayside Elementary School

2. **Discussion: Clerical Substitute for the 2015-2016 School Year**

Board of Education and Administration discussed hiring Patricia Bartlett as a Clerical Substitute for the 2015-2016 school year.

3. **Discussion: Clerical Substitute for the 2016-2017 School Year**

Board of Education and Administration discussed hiring Eleanor Goslin, effective March 1, 2017, as a Clerical Substitute for the 2016-2017 school year.

Mrs. Parlamas made a motion, seconded by Mrs. McGovern, for approval of the following item(s):

4. **Revised Contracts**



## **Twp of Ocean BOE Work Meeting Minutes (continued) – February 2, 2016**

Move to approve that revised contracts be issued to the following Intermediate School teachers effective February 1, 2016. The revised contracts, for the 2015-2016 school year, reflect an annual stipend of \$850.00 for teaching a sixth period class or a decrease in salary (-\$850.00) for going from teaching six periods to five periods.

<b>Last Name</b>	<b>First Name</b>	<b>Teaching Periods</b>	<b>Revised Salary</b>
Feliz	Marta	From 5 to 6	\$ 62,305.00
Knier	Eileen	From 5 to 6	90,300.00
Sabia	Meghan	From 6 to 5	79,015.00

### **5. Revised Retirement Date**

Move to approve a revision to the retirement date for Nancy M. Redding, Special Education Teacher, Township of Ocean Intermediate School. Mrs. Redding's retirement will be effective March 1, 2016. (Mrs. Redding was previously approved, at the regular monthly meeting held on December 15, 2015, to retire July 1, 2016. She has moved up that date.)

Motion(s) for items 4 and 5 carried: 9-0

**PLANNING & CONSTRUCTION:** No Report

**TECHNOLOGY COMMITTEE:** No Report

**OLD BUSINESS:** No Report

**NEW BUSINESS:** No report

### **PUBLIC COMMENT:**

- Jessica Giorgio, parent, expressed her concerns with the representative for student accident excess insurance policy. School Business Administrator discussed the steps being taken to address the problem with the insurance company.
- Marwin Meller, resident, discussed professional development and the cost of sending teachers out for workshops and classes. Superintendent and the Board of Education discussed the value of the professional development for the teachers. Dr. Meller also discussed his concern about high school district property taxes.
- Gino Dellomo, parent, discussed his positive experiences with his daughter's teacher. Mr. Dellomo also asked questions about the school doctor contract, duties and expressed issues he experienced with the school doctor. He also asked about recess at the 5<sup>th</sup> grade level.

### **Enter Executive Session #2 – 10:01 p.m.**

*Approval: Motion offered by Mr. Hadden, seconded by Ms. Parlamas and carried 9-0.*

Move for the approval to enter Executive Session, in conformance with the Open Public Meeting Act, for the purpose of discussing: Litigation (Loch Arbour versus Township of Ocean Board of Education). It is anticipated at this time that the above stated subject(s) shall be made public at such time as the need for non-disclosure no longer exists. Board of Education will be in executive session for approximately 1 hour and will not take action upon returning to work session.

**Twp of Ocean BOE Work Meeting Minutes (continued) – February 2, 2016**

**Adjourn Executive Session #2 – 10:21 p.m.**

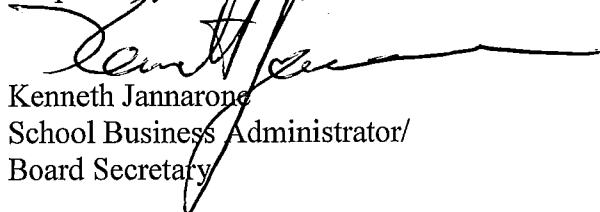
*Approval: Motion offered by Mr. Hadden, seconded by Mrs. Parlamas and carried 9-0.*

Move for the approval to adjourn from Executive Session and resume public session.

**ADJOURN MEETING: 10:22 p.m.**

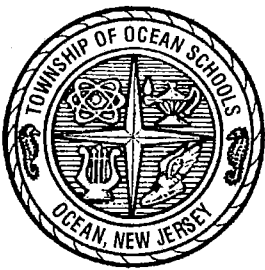
There being no further business Mr. Clayton made a motion, seconded by Mrs. McGovern, that the meeting be adjourned. This motion carried 9-0.

Respectfully submitted,

A handwritten signature in dark ink, appearing to read 'Kenneth Jannarone', written over the typed name and title.

Kenneth Jannarone  
School Business Administrator/  
Board Secretary

## **FINANCIAL, MANAGEMENT & RESOURCE SERVICES**



## AGREEMENT

SHARED SERVICES AGREEMENT  
BETWEEN THE TOWNSHIP OF OCEAN BOARD OF EDUCATION  
AND THE OCEAN TOWNSHIP LITTLE LEAGUE  
FOR BASEBALL FIELD SHARING

Agreement made this \_\_\_\_ day of \_\_\_\_\_, by and between the **Township of Ocean Board of Education** (hereinafter "District"), 163 Monmouth Road, Oakhurst, New Jersey, 07755 and the **Ocean Township Little League** (hereinafter "OTLL"), 2811 Logan Road, Ocean, New Jersey, 07712;

**WHEREAS**, District and OTLL have worked in a cooperative spirit to meet the short and long term needs of the District and Little League; and

**WHEREAS**, District and OTLL have certain needs that are best served through shared services; and

**WHEREAS**, the Uniform Shared Services Consolidation Act, N.J.S.A. 40A:65-1 et seq., authorizes and empowers District and OTLL to enter into such Shared Services Agreement; and

**WHEREAS**, the purposes of District and OTLL can be accomplished effectively through this Agreement; and

**WHEREAS**, District and OTLL desire to enter into this Agreement; and

**WHEREAS**, each party to this Agreement have approved the execution of this Agreement by Resolution adopted in \_\_\_\_\_;

**NOW, THEREFORE THE PARTIES AGREE AS FOLLOWS:**

1. Joint Cooperation. District and OTLL shall provide, in cooperation with, Baseball Field Sharing Responsibilities as detailed in Addendum I as attached to this agreement

and other services that may be, from time to time, authorized by joint or concurring resolution of the parties (Services Resolution).

2. Services Resolutions, Procedure. Each Services Resolution shall be individually tailored and shall specifically indicate the nature of the service to be performed, property to be used, and the approval of parties in providing the Shared Service. **The attached service resolution, Addendum I (Responsibilities Baseball Field Sharing 163 Monmouth Road) are hereby incorporated into this agreement.** Upon passage by both parties, this Services Resolution shall be appended to this Agreement. In the event that the Services Resolution and this Agreement conflict, the terms of this Agreement shall control. In no event may the terms of the Services Resolution modify this Agreement.

3. Other Agreements Unaffected. All other Shared Services Agreements whether currently existing or not, shall remain in full force and effect and shall not be governed by the terms of this Agreement.

4. Maintenance and Payment. Unless otherwise specified in the Services Resolution, each party agrees to maintain its own property and any and all payments made for the use of the property in accordance with this Services Resolution shall be specified in and made pursuant to the Services Resolution.

5. Standards. The services provided through the use of this Agreement, in accordance with the Services Resolution, shall be governed by the reasonable satisfaction standard, unless a different standard is specified in such Services Resolution.

6. No Assignment. The rights and obligations under this Agreement and any Services Resolution cannot be assigned by either party without the written consent of the other.

7. <sup>1</sup>Term of the Agreement of the Services Resolution. This Agreement shall be for

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<sup>1</sup> Services can be provided for up to ten years under these arrangements.

a term of one (1) year from the date hereof and may be extended by mutual agreement of the parties. Each Services Resolution shall be for such time period as specified in said Services Resolution. Each party may cancel this Agreement, or any Services Resolution covered hereunder, on ninety (90) days' written notice to the other party. In the event that this Agreement ceases, any and all Services Resolution passed in accordance with this Agreement shall also cease.

8. Fees and Fee Shifting. Attorneys' fees and fee shifting are prohibited under this Agreement and neither party may recover fees from the other party in the event of litigation or arbitration or any proceedings brought to enforce the obligations of any party under this Agreement or any Services Resolution.

9. Joint Insurance. The parties shall maintain a joint insurance policy in the usual and customary amount and in a form acceptable to both parties to ensure each party and/or their property. At the option of both parties, the parties may agree that a specific Services Resolution not be covered by a joint insurance policy and instead be covered by a separate policy or other insurance arrangement.

10. Efficiency and Public Benefit. The parties concur that this Agreement is undertaken for the benefit of the general public of the Township of Ocean and the Ocean Township Little League, that the Agreement is economically beneficial to both parties.

11. Severability. If any clause, sentence, paragraph, section or part of this Agreement and/or Services Resolution shall be adjudged to be invalid in any Court of competent jurisdiction, such judgment shall not affect, impair, invalidate the remainder thereof, but shall be confined to the operation of the clause, sentence, paragraph, section or part thereof, directly involving the controversy in which such judgment shall be rendered.

12. Approvals. The parties acknowledge that in certain instances, this Agreement and/or Services Resolution may be subject to approval by the Executive County Superintendent and notwithstanding the Executive County Superintendent's approval, subject to modification by the New Jersey Commissioner of Education. Accordingly, where such approvals and/or modification materially impact upon the parties' Agreement, the parties shall enter into a good faith negotiations in an effort to reform the Agreement. Where reformation is not possible, the Agreement and Services Resolution shall be deemed null and void.

IN WITNESS WHEREOF, the parties have executed this Agreement this \_\_\_\_\_ day and year first above written.

ATTEST:

BOARD OF EDUCATION OF THE  
TOWNSHIP OF OCEAN

\_\_\_\_\_  
Kenneth Jannarone,  
School Business Administrator/  
Board Secretary

By: \_\_\_\_\_  
Joseph Hadden  
Board President

ATTEST:

OCEAN TOWSHIP LITTLE LEAGUE

\_\_\_\_\_

\_\_\_\_\_  
League President

## **Service Resolution**

### **Addendum I**

#### **Responsibilities Baseball Field Sharing**

163 Monmouth Road  
Oakhurst New Jersey 07755

##### **District responsibilities:**

- Will provide use of the baseball field on 163 Monmouth Road.
- Will provide general field maintenance such as grass cutting, edging and cleanup etc., unless otherwise agreed to with OTLL.
- Will allow OTLL to sell signage at the Field only after approval of each sign by the District School Business Administrator or Designee.
- May provide a snack stand for OTLL to utilize at the discretion of the District.
- May provide bathrooms at the discretion of the District.
- Will allow an OTLL sign to be posted on the property after approval by the District School Business Administrator or Designee.
- Will properly irrigate, seed and fertilize the field.
- Will also reserve the right for the district to advertise at the baseball field.

##### **OTLL responsibilities:**

- Will have use of the baseball field on 163 Monmouth Road; however school baseball teams will have first priority and OTLL use must be scheduled in advance with the District Athletic Director.



- Will donate an electronic score board with installation to the District to be utilized at the field.
- Will sell signage at the field in accordance with the parameters developed by the District. A portion of the proceeds of the signage will be used to purchase and donate tarps, rakes and other equipment to be utilized for routine field maintenance by OTLL and the District.
- Will be responsible for routine field maintenance, before and after each and every use of the field including infield dragging, lining, picking up trash, etc.
- Will provide consumable supplies such as lime, drying agent, etc...
- Trash cans will be emptied once a week by OTLL.
- OTLL will only reimburse the District if there is any labor cost as a result of OTLL activities.
- Any damages to the field or surrounding structures as a result of usage will be reimbursed by OTLL.

Office of the School Business Administrator  
Township of Ocean School District  
February 9, 2016

## **REQUESTS FOR USE OF SCHOOL FACILITIES**

### **Shore Conference Girls Lacrosse**

OTHS, Turf Athletic Field  
May 13, 2016  
4:00 pm – 9:00 pm  
Purpose: Tournament  
Use of Facility Fee: \$0.00

### **Ecliptic Financial Advisors, Inc.**

OTHS, Classroom  
May 12, 2016  
6:00 pm – 9:00 pm  
Purpose: Free Saving & Planning for College  
Workshop  
Use of Facility Fee: \$40.00  
Custodial reimbursement: \$0.00

## **INSTRUCTION & EDUCATION**

**Office of the Assistant Superintendent of Schools  
Curriculum & Instruction**

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**Township of Ocean Schools**



MEMORANDUM FOR: James Stefankiewicz

FROM: Janet Forino

DATE: February 5, 2016

RE: Student Observers

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Please present for Board Approval at the next scheduled board meeting the student observers listed below.

Laura Munoz  
Monmouth U  
15 hours  
Jacqui Levine-Salum

Brian Byington  
Monmouth U  
15 hours  
Jeffrey Soares

**TOWNSHIP OF OCEAN SCHOOL DISTRICT  
SUSPENSION REPORT  
REPORTING OFFICIAL – JAMES STEFANKIEWICZ, ED.D.**

**MONTH/YEAR: January/2016**

<b>STUDENT'S ID NUMBER</b>	<b>DATE SUSPENDED</b>	<b>DATE RE- ADMITTED</b>	<b>TYPE</b>	<b>LOCATION/ REASON</b>
73369	01/07/2016	01/08/2016	In-School	TOIS – Disrespectful behavior toward a teacher.
74970	01/27/2016	01/28/2016	In-School	TOIS – Hit a student.
75731	01/27/2016	01/29/2016	In-School	TOIS - Defied two staff members.
76308	01/07/2016	01/08/2016	Out-of-School	TOIS – Stealing money, admitting to the act and returning it.
74543	01/20/2016	01/25/2016	Out-of-School	TOIS – Fighting
74457	01/20/2016	01/25/2016	Out-of-School	TOIS – Fighting
74893	01/20/2016	01/25/2016	Out-of-School	High School – Fighting
75407	01/20/2016	01/25/2016	Out-of-School	High School – Fighting
75426	01/20/2016	01/25/2016	Out-of-School	High School – Fighting
40455	01/20/2016	01/25/2016	Out-of-School	High School – Terroristic Threats
73297	01/20/2016	01/25/2016	Out of-School	High School – Terroristic Threats
74513	01/21/2016	01/25/2016	Out-of-School	High School – Threat and physical aggression toward a substitute teacher.
74511	01/27/2016	TBD	Out-of-School	TOIS – Threatened to hit a teacher.
70999	01/22/2016	01/28/2016	Out-of-School	High School – violation of Board of Education Policy 5530
75013	01/21/2016 and 01/25/2016	01/25/2016 and 01/29/2016	Out-of-School and Bus Suspension	TOIS – Inappropriate remarks on the school bus to a classmate.

## PERSONNEL

# Nicholas J. Alvarez

991 Columbus Drive  
Brick, NJ 08724  
732-600-7234 ✉ nicholasj.alvarez@yahoo.com

## Objective

To obtain a Health and Physical Education teaching position in an environment that emphasizes the importance of high standards and individualized learning objectives for each student.

## Education

- **Monmouth University (NCATE Certified)-West Long Branch, NJ**
  - **Date of Completion:** January, 2016
  - **Major:** Bachelor of Science in Health and Physical Education and K-12 Education
  - **Endorsement:** K-12 Certificate of Teaching Students with Disabilities
- **New Jersey City University-Jersey City, NJ**
  - **Date of Anticipated Completion:** Spring, 2016
  - **Area of Study:** Drivers Education Certification
- **Brick Memorial High School-Brick Township, NJ**
  - **Date of Completion:** 2010

## Licenses and Certifications

- *CEAS: K-12 Health and Physical Education*
- *CEAS: Teacher of Students with Disabilities*
- *CEAS: Elementary School Teacher in Grades K-6*
- *CPR/AED Certified*
- *CEAS Drivers Education-Anticipated: Spring, 2016*
- *New Jersey Substitute Teaching Certificate*

## Student Teaching

- |             |  |                      |
|-------------|--|----------------------|
| <b>2015</b> | <b>Meadowbrook Elementary School (Grades Pre K-6 Full Inclusion)</b>   | <b>Eatontown, NJ</b> |
| •           | <b>Physical Education</b>  |                      |
|             | <ul style="list-style-type: none"><li>◦ Implemented and developed weekly lesson plans, assessments, and classroom activities utilizing the Understanding by Design model, Danielson Framework for Teaching, and FitnessGram.</li><li>◦ Provided differentiated and modified instruction based on specific learning needs and ability levels.</li><li>◦ Participated in Professional Learning Community meetings in order to develop SMART goals.</li><li>◦ Collaborated and met with other physical education teachers in the district in order to sustain curriculum requirements, develop SGO's, and review benchmark assessments.</li><li>◦ Developed cross-curricular lessons in collaboration with other classroom and special area teachers.</li><li>◦ Attended Open House in the fall and spoke with interested parents regarding the physical education program.</li><li>◦ Supported numerous PTO activities throughout the fall semester.</li><li>◦ Responsible for breakfast duty, as well as, assisting during lunch duty, and recess duty.</li></ul> |                      |
| •           | <b>Resource Support</b>  |                      |
|             | <ul style="list-style-type: none"><li>◦ Participated, shadowed, and assisted a sixth grade resource teacher during select periods throughout the day.</li><li>◦ Provided instructional support to classified students in a 6<sup>th</sup> grade inclusion class.</li><li>◦ Administered group instruction and implemented necessary modifications based on the 6<sup>th</sup> grade curriculum and Common Core State Standards.</li><li>◦ Aligned instruction to the Common Core State Standards and PARCC assessment system through the use of GO MATH! by Houghton, Mifflin, and Harcourt</li></ul>  |                      |

## Prior Work Experience

- |  |                                      |                  |
|--|--------------------------------------|------------------|
| <b>2015-Present</b>                          | <b>Brick Township Public Schools</b> | <b>Brick, NJ</b> |
| <i>Assistant Boys Varsity Lacrosse Coach</i> |                                      |                  |
| <b>2015-Present</b>                          | <b>Brick Township Public Schools</b> | <b>Brick, NJ</b> |
| <i>Substitute Teacher</i>                    |                                      |                  |

- Experience working with multiple grade levels, subject areas, resource support, and basic skills.

**2008-Present**

**Central Jersey Garage Doors, LLC**

**Howell, NJ**

*Technician*

- Responsible for installing and servicing customer's garage doors.
- Provide customer service needs in order to satisfy customer concerns and questions.
- Handle payment and billing services.
- Monitor inventory and warehouse deliveries.

**2011– 2013**

**Accucare Physical Therapy**

**Brick, NJ**

*Rehabilitation Aide*

- Responsible for organizing, filing, and filling out patient paperwork.
- Assisted the Physical Therapist by setting up and breaking down patient workstations.
- Assisted in developing and instructing individualized exercise programs to a variety of age groups ranging from five, all the way through senior citizens.
- Monitored patient progress and made necessary accommodations to exercise programs.

## **Volunteer Work, Professional Development, and Accomplishments**

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- Registered as a member of New Jersey Association of Health, Physical Education, Recreation and Dance (NJAHPERD) (2013-Present).
- Two Sport Varsity Captain in both football and lacrosse for Brick Memorial High School (2009-2010).
- Three-sport varsity player all four years of high school with multiple All Shore, All Division, and All Academic Honors (Football, Lacrosse, Ice Hockey).
- Volunteer survey analysis for The Institute for Research and Reform in Education.
- Suicide Prevention Training Certificate (Summer, 2015).
- Classroom Environment and Anti-Bullying Seminar (Summer, 2015).
- Attended NJAHPERD Future Professional's Development Workshop (Spring, 2013).

## **Field Experience**

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**2015 The Shore Center for Students With Autism (9-21 Years Old)**

**Tinton Falls, NJ**

- Administered one on one and small group instruction through the use of prompting strategies to enhance communication for students with autism.
- Implemented prompting hierarchies based on the individual abilities of each student.
- Implemented forward and backward chaining practices in order to increase self-help skills.
- Developed and administered an individualized intervention plan that improved nonverbal communication.
  - Practices used: Constant time delay; positive reinforcement; verbal, nonverbal, and gestural prompts.

**2014 Gregory Elementary School-Physical Education/Self Contained Classroom**

**Long Branch, NJ**

- Developed and taught two lessons in a self contained classroom implementing both technology and co-teaching strategies such as one teach, one drift; station teaching; and alternative teaching.
- Taught 2<sup>nd</sup>, 3<sup>rd</sup>, and 4<sup>th</sup> grade Physical Education classes utilizing co teaching strategies.
- Helped cooperating teacher develop and administer specific lesson plans relative to fitness testing.
- Developed and taught lessons for a Kindergarten Health class utilizing technology, small group activities, and scaffolding techniques.

**2013 Wayside Elementary School-Physical Education/Self Contained Classroom**

**Ocean, NJ**

- Developed and implemented a Behavioral Intervention Plan that helped to eliminate a problem behavior through the use of intervention techniques.
- Developed and taught lessons to 3<sup>rd</sup> and 4<sup>th</sup> grade students in a physical education setting.

**2013 Red Bank Regional Middle School**

**Red Bank, NJ**

- Worked with groups of ESL students during class instruction in order to address individual and group needs.
- Provided students with educational supports and resources that promoted English fluency.
- Adhered to student IEP's and individual learning objectives developed by the teacher.
- Applied scaffolding techniques to help guide student progress and socialization amongst different cultures.



## **TECHNOLOGY**



# STEWART BUSINESS SYSTEMS

A XEROX® COMPANY



## MANAGED PRINT SERVICES PROPOSAL FOR OCEAN TOWNSHIP BOARD OF EDUCATION

### Current Situation:

Monochrome volume	Color volume
133,204	7,000

### Financial Information

Current Monthly Costs	\$2,664.54
Solution	
Monthly Expense	\$2,298.45 monthly agreement
<i>Monthly Savings: \$366.09 or Annual Savings: \$4,393.08</i>	

### Solution Includes:

**Toner and Service Laser Jet Printers**

### Service:

**Black & White 133,204 per month Included**

Annual Overages @ .012

**Color 7,000 per month Included**

Annual Overages @ 0.10

# Stewart Business Systems and Ocean Township School District

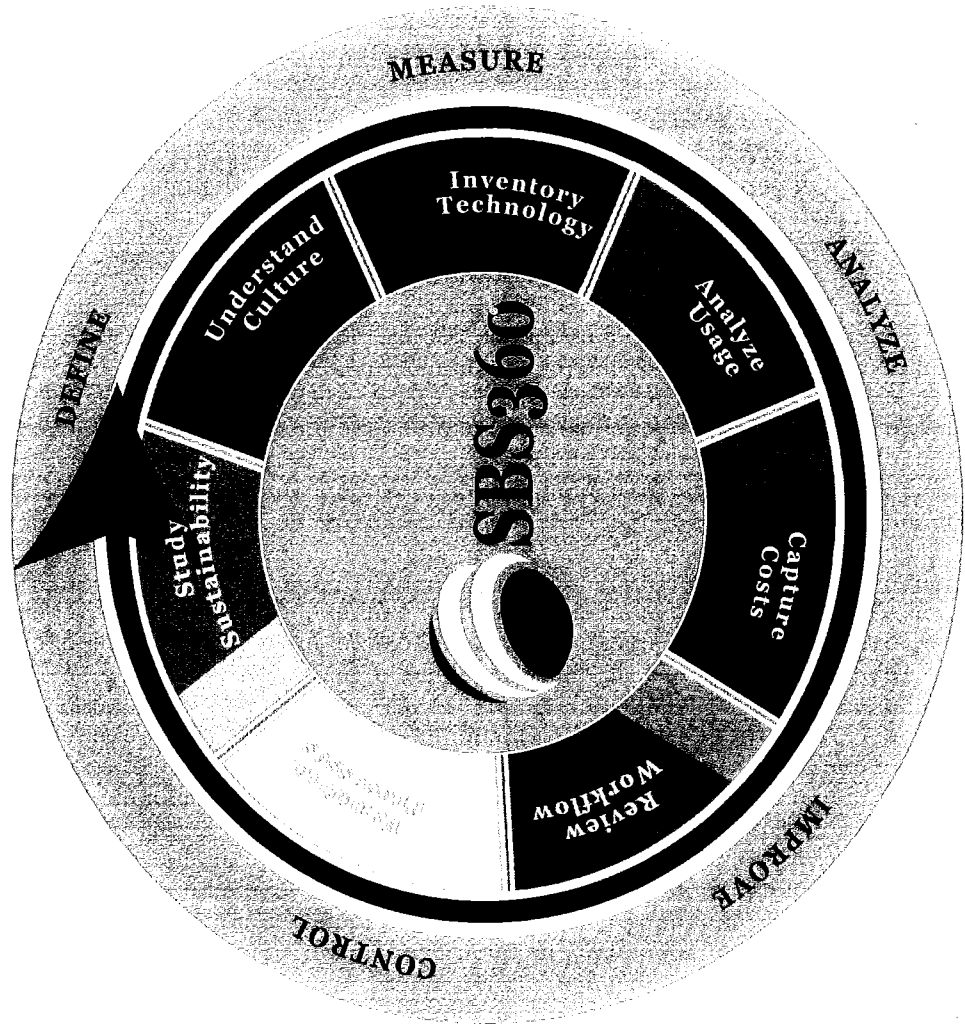


*TOWNSHIP OF OCEAN SCHOOL DISTRICT*

# AGENDA

- Introductions
- Brief recap of initial meetings
- Brief recap of Ocean Township School District's goals
- Review findings from our SBS360 Assessment
- Co-author a solution

# SBS360 Assessment



# Ocean Township School District's Goals

- Save money associated with printers
- Reduce workload from IT Team

# OUR FINDINGS

## Volume Spreadsheet

Ocean Township School District

#	Building	Floor	Dept./Username	Type	Make	Model	Serial Number	360A PPF Non	BV First Reads	Color First Reads	BV Second Reads	Color Second Reads	BV Monthly Average	Color Monthly Average	Comments
1	Wayside Elementary		Library	P	Lexmark	T642	792R9GT		24518		24571		212	0	
2	Wayside Elementary		Library	P	Lexmark	T642	792P4ZD		36030		36283		772	0	
3	Wayside Elementary		Room 410	P	Lexmark	X204n	5922LYN		4687		4745		232	0	
4	Wayside Elementary		Room 410	I	HP	Business Inkjet 1200	TH6504208V		42486		42500		16	0	no ink second walkthrough
5	Wayside Elementary		Room 405	P	Lexmark	TS30	9928L54		16853		17089		884	0	
6	Wayside Elementary		Room 404	I	HP	Photosmart 8160	N/A		N/A		N/A		0	0	out of ink
7	Wayside Elementary		Room 404	P	HP	400 M401dne	PHGFF42123		366		377		44	0	
8	Wayside Elementary		Room 404	I	HP	Officejet Pro 8620	CN55FK1J		38	116	55	170	68	216	
9	Wayside Elementary		Room 300	P	Lexmark	T642	7926YFY		N/A		N/A		0	0	Broken/White Screen
10	Wayside Elementary		Room 300	P	HP	500 color M551	CNDCGB81W8		2819	18321	2825	18371	24	200	
11	Wayside Elementary		Room 208	I	HP	Officejet Pro 8620	CN55FK0GP		88	37	32	42	16	20	replaced a dell
12	Wayside Elementary		Room 206	I	HP	Photosmart 5510	N/A		N/A		N/A		N/A	0	Print, scan, copy
13	Wayside Elementary		Room 200	P	HP	400 M401dne	PHGFF42107		7127		7344		888	0	
14	Wayside Elementary		Room 200	I	Epson	Workforce 435	N/A		N/A		N/A		N/A	0	
15	Wayside Elementary		Room 101	P	HP	400 M401dne	PHGFF42106		4167		4555		1552	0	
16	Wayside Elementary		Room 109	P	Dell	1720dn	6213968		409		4120		44	0	

# Current Situation

<u>Device</u>	<u>Total B/W</u> <u>Devices</u>	<u>Total Color</u> <u>Devices</u>	<u>Total</u> <u>Devices</u>	<u>B/W pages per</u> <u>month</u>	<u>Color pages</u> <u>per month</u>	<u>Costs per</u> <u>Month</u>
Laser Printer	152	10	162	115,890	7,000	\$2,664.54
DMFP	23	0	23	17,314	0	Included below
Total	175	10	185	133,204	7,000	\$2,664.54



# The SBS Value

- Our 360 Assessment Methodology
  - Physical Walkthrough (asset deployment and end user interviews)
  - Identifying usage patterns
  - True cost breakdown
- Understanding of Ocean Township School District's culture
- SBS Validation meeting to review findings and co-author a solution
  - Create immediate and long-term solutions that help achieve your goals

# The SBS Value

- Leveraging Xerox technology and providing creative ways to reduce costs
- On going business reviews to mirror any fluctuations in business
- Flexible service, inclusions
- Printer refresh strategy
- Metrics used for both measurement and management
- Valuable partner both today and in the future

## Managed Print Services

### **Benefits:**

- ✓ One vendor for service and supplies
- ✓ On-Site Hot Swaps
- ✓ Budget Certainty

### **Program Includes:**

- ✓ Supplies/consumables (i.e. Premium Compatible Toner, Maintenance Kits, etc.)
- ✓ Service
- ✓ On-Site Hot-Swaps
- ✓ Help desk support
- ✓ Quarterly or Semi-Annual Partner Business Review to track metrics
- ✓ Commitment to an ongoing vendor partnership



# Thank you!

The SBS360° is our commitment to you that we will be a valuable partner today and in the future.

